



# Health Services

LOS ANGELES COUNTY

Los Angeles County  
Board of Supervisors

Hilda L. Solis  
First District

Mark Ridley-Thomas  
Second District

Sheila Kuehl  
Third District

Don Knabe  
Fourth District

Michael D. Antonovich  
Fifth District

Mitchell H. Katz, M.D.  
Director

Hal F. Yee, Jr., M.D., Ph.D.  
Chief Medical Officer

313 N Figueroa Street, Suite 912  
Los Angeles, CA 90012

Tel: (213) 240-8101  
Fax: (213) 481-0503

[www.dhs.lacounty.gov](http://www.dhs.lacounty.gov)

*To ensure access to high-quality,  
patient-centered, cost-effective  
health care to Los Angeles County  
residents through direct services at  
DHS facilities and through  
collaboration with community and  
university partners*



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March 13, 2015

TO: Michael D. Antonovich, Mayor  
Supervisor Hilda L. Solis  
Supervisor Mark Ridley-Thomas  
Supervisor Sheila Kuehl  
Supervisor Don Knabe

FROM: Mitchell H. Katz, M.D.  
Director

SUBJECT: **NOTIFICATION OF DEPARTMENT OF  
HEALTH SERVICES' USE OF DELEGATED  
AUTHORITY TO EXTEND THE PROSTHETIC  
AND ORTHOTIC APPLIANCE SERVICES  
MASTER AGREEMENTS**

This is to advise the Board that the Department of Health Services (DHS) has exercised its delegated authority, which was approved on February 3, 2009 (attached), which allows the Director of Health Services, or his authorized designee, to extend the term of the Prosthetic and Orthotic Appliance Services Master Agreement for the facilities.

There are currently nine (9) contractors under the Master Agreement that provide Prosthetic and Orthotic devices and services to DHS patients. Services under the Master Agreements include measurement, fitting, adjustment and delivery of appliance(s), and training of patients in the use of such appliances(s). This Master Agreement extension will allow for the second one-year option period March 1, 2015 through February 29, 2016.

County Counsel has reviewed and approved as to form. The Chief Executive Office has also reviewed and approved the Amendment.

If you have any questions or require additional information, please let me know.

MHK:jo

Attachment

c: Chief Executive Office  
County Counsel  
Executive Office, Board of Supervisors



**Health Services**  
LOS ANGELES COUNTY

Los Angeles County  
Board of Supervisors

Gloria Molina  
First District

Mark Ridley-Thomas  
Second District

Zev Yaroslavsky  
Third District

Don Knabe  
Fourth District

Michael D. Antonovich  
Fifth District

John F. Schunhoff, Ph.D.  
Interim Director

Robert G. Splawn, M.D.  
Interim Chief Medical Officer

313 N. Figueroa Street, Suite 912  
Los Angeles, CA 90012

Tel: 213-240-8101  
Fax: 213-481-0503

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*To improve health  
through leadership,  
service and education*



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**ADOPTED**  
BOARD OF SUPERVISORS  
COUNTY OF LOS ANGELES

February 3, 2009

# 28

FEB 03 2009

*Sachi A. Hamai*  
SACHI A. HAMAI  
EXECUTIVE OFFICER

The Honorable Board of Supervisors  
County of Los Angeles  
383 Kenneth Hahn Hall of Administration  
500 West Temple Street  
Los Angeles, CA 90012

Dear Supervisors:

**APPROVAL OF PROSTHETIC AND ORTHOTIC  
APPLIANCE SERVICES MASTER AGREEMENT  
(ALL SUPERVISORIAL DISTRICTS)  
(3 VOTES)**

**SUBJECT**

Request approval to execute Master Agreements with six vendors for the provision of prosthetic and orthotic appliance services at Department of Health Services (DHS) facilities.

**IT IS RECOMMENDED THAT YOUR BOARD:**

1. Approve and instruct the Interim Director of Health Services, or his designee, to execute a Master Agreement with each of the six vendors listed on Attachment I, for the provision of prosthetic and orthotic appliance services at Harbor-UCLA Medical Center, High Desert Health System, LAQ+USC Healthcare Network, Martin Luther King, Jr. Multi-Service Ambulatory Care Center, Olive View/UCLA Medical Center, Rancho Los Amigos National Rehabilitation Center and Hubert H. Humphrey Comprehensive Health Center, effective March 1, 2009 through February 28, 2014, with provisions to extend the Agreement term for up to two additional one-year periods and month-to-month extensions for up to six months, at an estimated net County cost of \$2,953,792 per year.
2. Delegate authority to the Interim Director of Health Services, or his designee, to exercise the two additional one-year extension options, through February 29, 2016, and the month-to-month extension options for up to six months, through August 31, 2016, by executing amendments to the Master Agreement, subject to prior review and approval by County Counsel and the Chief Executive Office, with notification to your Board.

3. Delegate authority to the Interim Director of Health Services, or his designee, to amend the Agreement to add or delete DHS facilities, subject to prior review and approval by County Counsel and the Chief Executive Office, with notification to your Board.
4. Delegate authority to the Interim Director of Health Services, or his designee, to execute Agreements with new qualified vendors under the Master Agreement who have been identified and selected through a qualification process, during the term of the Agreement.

### **PURPOSE/JUSTIFICATION OF THE RECOMMENDED ACTIONS**

Approval of the Master Agreement, substantially similar to Exhibit I, will allow for the continued provision of prosthetic and orthotic appliance services, on an as-needed basis, at DHS facilities. The County has contracted for prosthetic and orthotic appliance services for several years. Contractors are required to provide a variety of prosthetic and orthotic appliance, as well as certified orthotists and prosthetists whose duties include measurement, fitting, adjustment and delivery of appliance(s), and training of patients in the use of such appliance(s).

Approval of the recommended actions will allow for the effective administration of the Master Agreements and ensure timely response to critical patient needs throughout the County. These Master Agreements replace the current agreements that expire February 28, 2009.

### **Implementation of Strategic Plan Goals**

The recommended actions support Goal 1, Service Excellence and Goal 7, Health and Mental Health of the County's Strategic Plan.

### **FISCAL IMPACT/FINANCING**

Under the Master Agreement, the Contractor shall be responsible for billing Medi-Cal, Medicare and private insurance for eligible patients. Services provided to Medicare eligible inpatients, Los Angeles County Health Plan members, Medi-Cal inpatients and County responsible indigent persons will be billed to the County. Expenditures under the Master Agreements will vary depending on the volume of services provided. Based on historical volume, the County's initial annual cost is estimated at \$2,953,792. Funding is included in the Fiscal Year 2008-09 Final Budget and will be requested in future fiscal years. Attachment II provides a breakdown of the DHS facilities estimated annual cost under the Agreements.

### **FACTS AND PROVISIONS/LEGAL REQUIREMENTS**

On September 21, 2004, your Board approved a form contract, effective through February 28, 2009 (including term extensions) for the provision of prosthetic and orthotic services, as a result of a Request for Qualifications (RFQ) released in January 2003.

The recommended Master Agreement will provide for the continued provision of prosthetic and orthotic appliance services, on an as-needed basis, which County employees, in-house staffing pool personnel, and County re-employment list personnel are not available to perform. Based on the extraordinary nature of prosthetic and orthotic appliance services, which cannot be otherwise provided by County personnel, DHS has determined that the Master Agreement is not a Proposition A agreement and therefore exempt from the Living Wage ordinance.

County Counsel has approved Exhibit I as to use and form. The Master Agreement includes all of the standard provisions mandated by your Board. Rates are standardized throughout all County facilities with implementation of this Master Agreement. The County may terminate the Master Agreement upon Contractor 10-day advance notice.

### **CONTRACTING PROCESS**

On October 21, 2008, DHS released a Request for Statement of Qualifications (RFSQ) for prosthetic and orthotic appliance services, posting it on the DHS Contracts and Grants website and the County "Doing Business with Us" website. The initial Statement of Qualifications (SOQ) submission deadline was November 25, 2008, and the six recommended firms submitted SOQs by this deadline. The RFSQ is open continuously for responses and SOQs will continue to be accepted and reviewed in accordance with the process. If qualified, additional firms will be offered the Master Agreement. Approval of a Master Agreement does not guarantee a contractor any minimum amount of work.

### **IMPACT ON CURRENT SERVICES (OR PROJECTS)**

Approval of the recommendations will ensure the continued provision of prosthetic and orthotic appliance services, on an as-needed basis, to meet critical patient needs at DHS facilities.

The Honorable Board of Supervisors  
February 3, 2009  
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**CONCLUSION**

When approved, DHS requires three signed copies of the Board's action.

Respectfully submitted,

A handwritten signature in black ink, appearing to read "John F. Schunhoff".

John F. Schunhoff, Ph D.  
Interim Director

JFS:jca

Attachments (3)

c: Chief Executive Officer  
County Counsel  
Executive Officer, Board of Supervisors

Prosthetic & Orthotic BL

**PROSTHETIC AND ORTHOTIC  
APPLIANCE SERVICES**

**QUALIFIED VENDORS**

1. 8374 Corporation DBA  
Lerman and Son  
8710 Wilshire Boulevard  
Beverly Hills, CA 90211  
Contact: Denise Leiter, Vice President  
Phone: (310) 659-2290 Fax: (310) 659-5849  
Email: [Leiter@aol.com](mailto:Leiter@aol.com)
2. Dynamic Orthotics and Prosthetics, Inc.  
1830 West Olympic Boulevard, #123  
Los Angeles, CA 90006  
Contact: Peter J. Sean, Chief Executive Officer,  
Certified Orthotist Prosthetist  
Phone: (213) 383-9212 Fax: (213) 383-6421  
Email: [dynamics.inc@gmail.com](mailto:dynamics.inc@gmail.com)
3. Hanger Prosthetics & Orthotics West, Inc.  
4155 East La Palma Avenue, B400  
Anaheim, CA 92807  
Contact: Richard Taylor, President  
Phone: (714) 996-9500, Fax: (714) 961-2182  
Email: [cconti@hanger.com](mailto:cconti@hanger.com)  
[llines@hanger.com](mailto:llines@hanger.com)
4. Performance Prosthetic Orthotic Center Inc. DBA  
Performance Prosthetics and Orthotics Specialists  
2820 Santa Monica Boulevard  
Santa Monica, CA 90404  
Contact: Albert Rappoport, President  
Phone: (310) 829-2322 Fax: (310) 315-3634  
Email: [ppos@speakeasy.net](mailto:ppos@speakeasy.net)
5. Valley Institute of Prosthetics and Orthotics, Inc.  
1524 21<sup>st</sup> Street, Suite B  
Bakersfield, CA 93301  
Contact: Siri-Ved Khalsa, Administrator  
Phone: (661) 322-1005 Fax: (661) 322-0528  
Email: [skhalsa@vipoinc.com](mailto:skhalsa@vipoinc.com)
6. Alpha Orthopedic Appliance Company, Inc.  
5940 East Washington Boulevard  
Commerce, CA 90040  
Contact: Mark S. Yamada, President  
Phone: (323) 721-6706 Fax: (323) 721-6746  
Email: [alpha3859@sbcglobal.net](mailto:alpha3859@sbcglobal.net)

ATTACHMENT II

PROSTHETIC AND ORTHOTIC  
APPLIANCE SERVICES

ESTIMATED ANNUAL COUNTY COST  
Effective March 1, 2009

Harbor-UCLA Medical Center	\$	530,792
High Desert Health System		39,000
LAC+USC Healthcare Network		1,245,000
Martin Luther King, Jr. Multi-Service Ambulatory Care Center		251,000
Olive View/UCLA Medical Center		245,000
Rancho Los Amigos National Rehabilitation Center		600,000
Hubert H. Humphrey Comprehensive Health Center		43,000
TOTAL =		\$ 2,953,792